



Audit-Based Consulting

Better control plan costs through comprehensive claims auditing of TPA guarantees, professional and facility discounts, and PBM discounts and terms.

When you quantify the performance of benefits plan and contract terms, you can better manage costs and care. Seneca Consulting Group has pioneered a new approach to benefits consulting, called Audit-Based Consulting. It adheres to the foundation of our consulting approach, that *"you can't manage what you can't measure."*

Audit-Based Consulting uses technology to ensure **compliance**. Compliance components include Third Party Administrators performance guarantees, professional and facility discounts, and PBM discounts and terms.

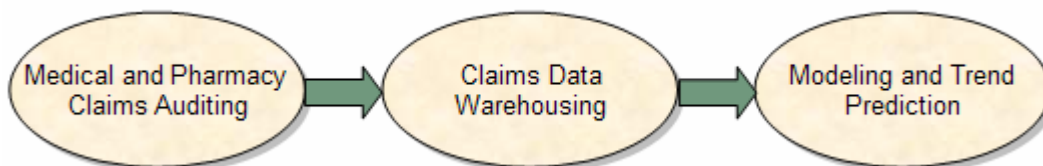
Audit-Based Consulting services from Seneca Consulting Group involves three levels of data management and trend prediction:

- Comprehensive Medical and Pharmacy Claims Auditing
- Medical and Pharmacy Claims Data Warehousing
- Health Plan Modeling and Trend Prediction

Medical and Pharmacy Claims Auditing

Comprehensive claims auditing is the most important step in Audit-Based Consulting. Much like the strong foundation of a house, a comprehensive claims audit is the foundation on which to build a dynamic program to monitor usage, cost, and performance trends.

Unlike other companies that take only a sampling of claims for auditing and analysis, Seneca Consulting Group audits of 100% of claims, eliminating inaccuracies and errors when making important decisions about a benefits plan or contract. Through our auditing partners, RxAnalyzer and Healthcare Horizons, our auditing services are the best in the nation.



Key Benefits

- Track compliance with contract terms through comprehensive auditing
- Eliminate inaccuracy of random sampling by auditing 100% of claims
- Identify areas where you overpaid and can seek remediation
- Negotiate more favorable plan terms

Seneca Consulting Group

Founded in 1994, Seneca Consulting Group, Inc. provides quality, cost-effective health benefits consultation to employer organizations, Third Party Administrators, unions and municipalities through clinical expertise, benefits design, and advanced technology systems.

As a client of Seneca Consulting Group, you will be able to better understand and manage the issues and risks related to medical and pharmacy claims costs. You will gain more control over pharmacy costs without compromising appropriate therapy for plan members.

Claims and Data Warehousing

Claims auditing for compliance purposes is only part of the story. Because we audit 100% of claims, Seneca Consulting Group has the unique ability to data warehouse claims for our clients, making the information available for other important applications, such as plan modeling and care management.

Having claims data available in a warehouse that uses standard SQL technology makes data integration initiatives easier and smoothes transitions when changing third-party administrators or pharmacy benefit managers.

Plan Modeling and Risk Prediction

Your claims data warehouse provides actuaries, consultants, and underwriters clean and accurate data to forecast future costs and health care trends. The claims data can be exported to any data integration and risk prediction application.

Actionable Information

Actionable information is our core deliverable — information that can help you recover overpayments, negotiate more favorable plan terms, and foster a benefits environment that delivers the highest quality care while managing costs.

We bring to bear on your challenges years of experience working with many of the nation's leading insurance companies, Third Party Administrators (TPA), pharmacy benefit managers, dental providers, and employer groups. This experience is passed on to you to facilitate the decision-making and address complex issues.

If you're looking for a higher quality consulting product that delivers value and high personal service, turn to the Seneca Consulting Group.

Please contact us at 631-577-4092.

Audit & Analytic Services

Claims Audit

- Duplicate claims
- No discount
- Eligibility
- Multiple procedures

Performance Audit

- Effective discount analysis
- Specialty drug analysis
- OTC opportunities
- Top 25 pharmacies
- Maintenance drug analysis

RFP Support

- Rx claims re-pricing
- Medical claims re-pricing
- Facility utilization
- Vendor analysis

